

February 12, 2025

Latest Updates in the Sage Intacct 2025 Release 1





WELCOME

Today's Presenters



Jenn Bowman

Manager
Tech Consulting



Shannon SantistevanSage Intacct Solution Architect



Sean DeMuro

Managed Services Sr.

Consultant, will be on today's presentation to answer any questions



Sam Narlock
Sage Intacct Consultant, will be on today's presentation to answer any questions





KNOWLEDGE

Learning Objectives



Develop a deeper understanding of the latest features and enhancements in the new release.



Navigate the updated user interface to improve ease of use and adoption.



Apply best practices to leverage the latest release for maximum impact.

CPE Information

Recommended CPE: 1

Delivery Method: Group Internet Based

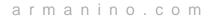
Field of Study: Computer Software & Applications

Program Level: Basic

Target Audience: Sage Intacct clients and users

Advanced Preparation: None

Prerequisite: None







Exploring New Areas

Agenda

Copilot

User Interface

Purchasing

Accounts Payable Sage Fixed Asset Management

Accounts Receivable

Cash Management

Order Entry

Project and Grants

Revenue Management Time and Expense

Reporting

Company & Administration







Sage Copilot

AI-Powered search

- Semantic search offers the following benefits:
 - Natural language understanding: Copilot understands the nuances of Sage Intacct terminology and can interpret complex queries.
 - Increased efficiency: Significantly reduces search time and the need for multiple searches by delivering more relevant results.
 - o Intelligent recommendations: Provides suggestions for related topics and articles to expand your knowledge.
- Please alert your Client Manager if you are interested Early Adopter coming soon.







User Interface

List enhancements – generally available

- Improvement to listers now generally available
- Personalize your list views while you work
 - Add, move and resize columns
 - Freeze columns on the page to preserve the view when scrolling
 - Sort columns by the data that means the most to you
 - Save your customized views for future use
- Advanced filter capabilities
 - Search for a range on date and amount fields
 - Combine multiple filter criteria using AND and OR operators

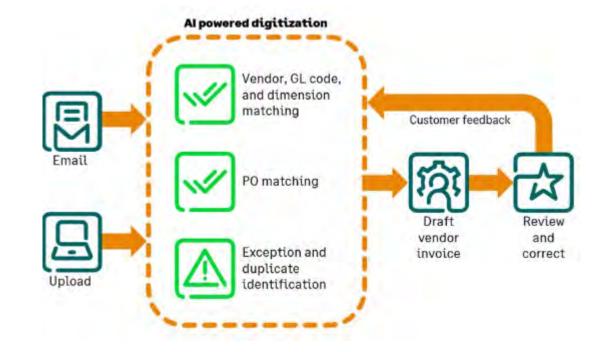






Purchasing

AP Automation with Purchasing – generally available



- AP Automation with Purchasing is now generally available
 - You email or upload vendor invoice documents for automated processing.
 - Sage Intacct uses artificial intelligence (AI) to detect the vendor and match the vendor invoice to a Purchasing transaction.
 - o The system creates a draft vendor invoice for you, with the source document attached. Line items populate based on the matched source transaction.
 - o You review the draft vendor invoice, validating it against the source document and making corrections as necessary, and then post.
 - Your corrections are fed back to the AI engine, where it updates the machine learning model to improve future matches.





Purchasing

More flexible approval delegation

- When you assign a delegate approver, users and user groups with the required permission levels are available for selection.
- If a user in an approval group does not have the required permission, the approval request is automatically redirected to the next approver in the group.







Purchasing

Security settings change for purchasing transaction definitions

- Later this year, Sage Intacct will permit users to save draft purchase transactions without a document ID. This
 change ensures more efficient completion of your purchasing workflows, and it provides more flexibility during
 transaction processing.
- In this release, you'll see the first stage of the change in your purchase transactions.

Details

- With more relaxed security settings, your team members may leverage additional document options when they want to edit a purchase transaction document:
 - Restricted users can create draft transactions.
 - Restricted users can copy an existing transaction and save it as a draft.
 - Saved drafts can be edited later.



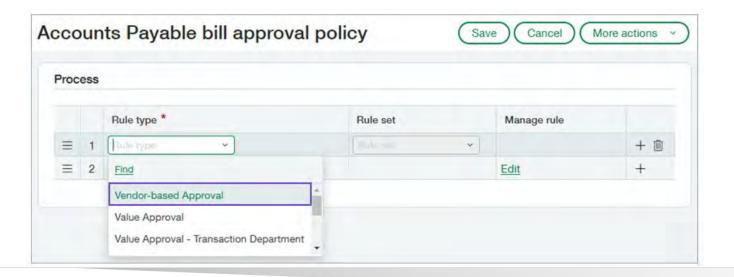




Accounts Payable

Introducing vendor-based approval for bill routing

- Does your organization assign approval responsibilities for bills based on the vendor? If so, you're going to love the new vendor-based approval rule type for bill approval policies.
- When you add the vendor-based approval rule type to your bill approval policy, you have the option to assign a bill approver to each vendor, in the vendor record. Then, when a bill is submitted, Sage Intacct adds the bill to the assigned approver's queue for review.



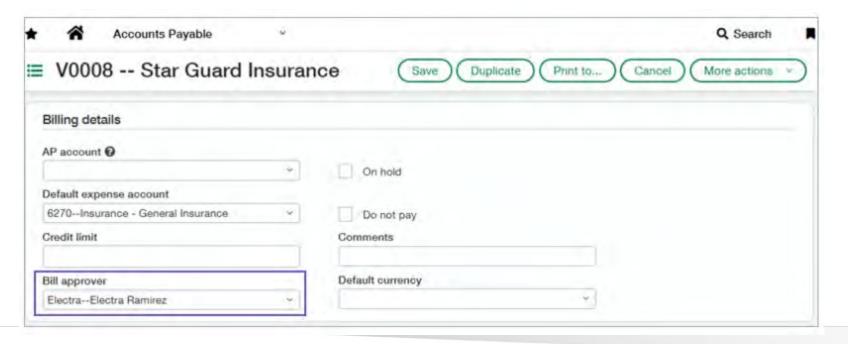




Accounts Payable

Introducing vendor-based approval for bill routing

- Add the Vendor-based approval rule type to your bill approval policy in Accounts Payable configuration.
- The Bill approver field appears in the vendor record after you add the vendor-based approval rule type and save your configuration.



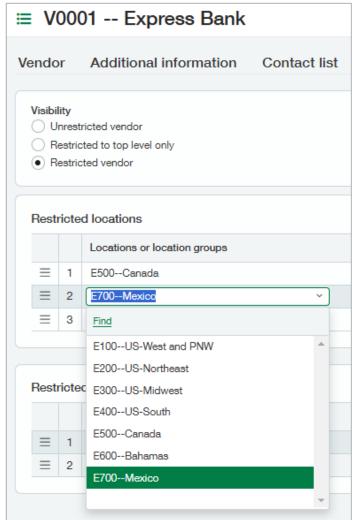




Accounts Payable

Changes to vendor visibility

- When you select Edit for a vendor on the Vendor visibility page, Sage Intacct now opens the full vendor record, directly on the Restrictions tab.
 - o After you save or submit changes, you are returned to the Vendor visibility page.
- If you have vendor approval enabled, any change to the vendor restrictions will initiate the approval process.
 - All changes you make to restrictions are captured in the audit trail, which is accessible from the vendor record.
- Selecting locations or departments for vendor restrictions now works similarly to adding entries in the vendor contact list. Add a new restriction on an empty line by selecting a location or department from the dropdown list.
 - If you run out of empty lines, select Add. To remove a line, select Delete.









Sage Fixed Assets Management

New Module – New Functionality

- New transfer functionality Easily move assets between departments, projects, locations other dimensions.
- Each transfer automatically generates the General Ledger journal entries to ensure accurate records and is logged in the asset's Transfer History.
- Reminder that the new module is not yet available to customers who already have the AssetEdge or SIG Fixed Assets module.







Accounts Receivable

New Features

- AR statement enhancements: Include custom field data in statements and process larger statement runs with more ease.
- Receive a payment is retiring soon: Get ready to transition to Receive payments in 2025 Release 2.
- Customer visibility user interface changes: Learn about small changes to the user interface and workflow around customer restrictions.







Cash Management

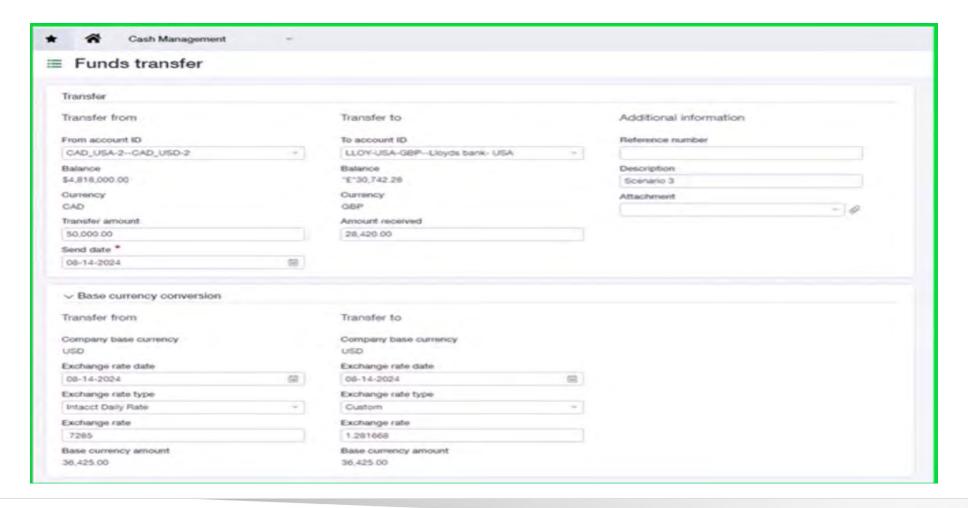
New Features

- Funds transfer—Early adopter: Make 3-way currency funds transfers when you join the Early adopter program.
- NACHA payment files: You can now generate NACHA-compliant ACH payment files in Sage Intacct.
- Bank transaction assistant: Draft payments that you receive but are not ready to post.
- Print Canadian checks in French: Print on blank or preprinted check stock.





Three Way Transfers Now Available













Order Entry

New Features

- View dimensions in subtotals: Dimension distributions can now display across subtotal line items in entity-level sales transactions.
- More flexibility during transaction processing: Modified security settings offer restricted users added control of their draft sales transactions.
- Automate revenue management even when billing using a different application: Integrate your third-party billing with Sage Intacct's Revenue Management.
 - o Accurately process, defer and recognize revenue from external invoices while ensuring compliance and streamlined reporting.











Projects and Grants

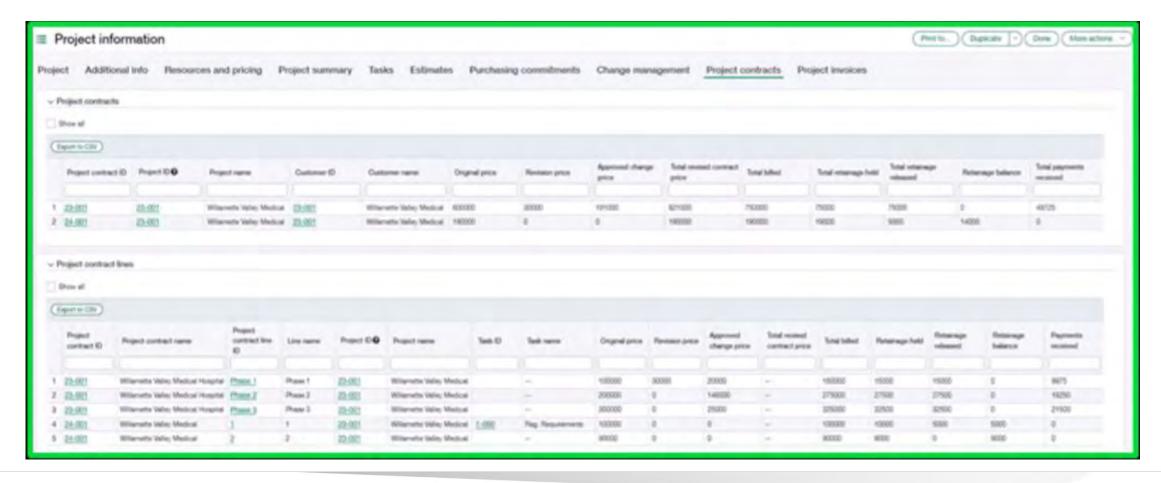
New Features

- A new look for projects and grants: Streamlined project and grant records now provide faster, focused insight on billings and resource price information.
- One-click downloads: Easily assemble project and grant attachments to share with customers or grant funding sources.
- View complete project billing information: View project invoices, retainage release invoices and payments from the Project invoices tab on the Project information page.





Updated Project Information Screen









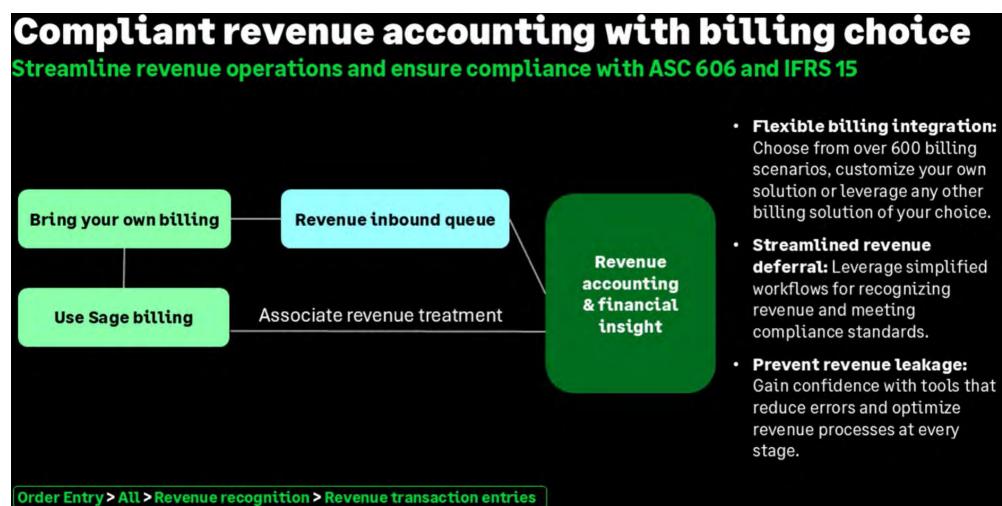
Revenue Management

New Features

- Automate revenue management even when billing through other applications: Integrate your third-party billing with Sage Intacct's Revenue Management.
- Accurately process, defer and recognize revenue from those invoices while ensuring compliance and streamlined reporting.













Time and Expenses

New Feature

- Create and apply clear pricing structures—Sage Intelligent Time: Use rate cards to apply standard billing rates for employees, tasks, projects and grants.
- Automated receipt submission for multi-currency companies: Streamline your expense reporting process by emailing your receipts directly to Sage Intacct from any device.
 - This feature leverages artificial intelligence (AI) to assist in coding your receipts, making the entire process more efficient and accurate.







Reporting

New report in Quickstart Library

Variance analysis report added

Variance Analysis							
	Year To Date				Prior Year To Date	Year To Date	
	08/13/2024				08/13/2023	08/13/2024	
	Actual	Approved Budget	Actual minus budget	Budget variance	PYTD Actual	Period difference	Period variance
▼ Net Operating Income							
→ Gross Profit							
Revenue	3,615,555	3,667,177	(51,622)	(1,4) %	3,175,722	439,833	13.8 9
Cost of Revenue	73,225	76,976	3,751	4.9 %	69,836	3,389	4.9 9
Gross Profit	3,542,330	3,590,201	(47,871)	(1.3) %	3,105,886	436,445	14.1 %
→ Operating Expenses							
 General and Administrative Expenses 	317,855	297,919	(19,935)	(6.7) %	242,654	75,202	31.0 9
Marketing and Advertising Expenses	60,216	58,171	(2,046)	(3.5) %	49,935	10,281	20.6 %
Depreciation and Amortization Expense	103,603	117,226	13,623	11.6 %	89,374	14,229	15.9 9
▶ Payroll and Related Expenses	1,863,977	1,784,732	(79,246)	(4.4) %	1,559,977	304,000 7	19.5 9
▶ Utilities and Facilities	720,725	708,733	(11,992)	(1.7) %	693,455	27,270	3,9 9
▶ Operating and Maintenance Expenses	281,957	245,817	(36,140)	(14.7) %	208,643	73,315	35.1 9
Taxes and Insurance	105,495	103,529	(1,966)	(1.9) %	91,044	14,450	15.9 9
Total Operating Expenses	3,453,828	3,316,127	(137,701)	(4.2) %	2,935,082	518,747	17.7 9
Net Operating Income	88,502	274,074	(185,572)	(67.7) %	170,804	(82,302)	(48.2) %





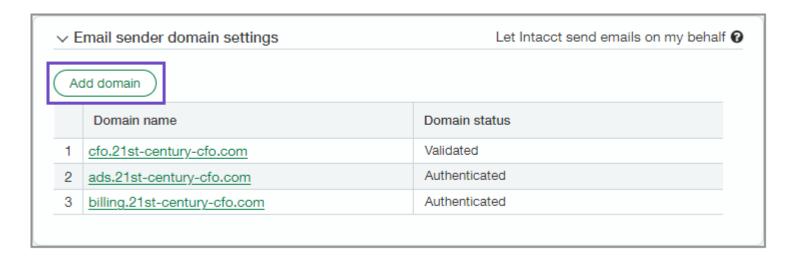






Custom email domain authentication

- Starting May 2025, all customers who send emails using a custom domain must authenticate and validate their domain. This is a critical step as we transition fully to using the enhanced email delivery service.
- There are detailed instructions in the release notes, or please contact your Client Manager or Support for help.
 - o Goals are improved email delivery, reducing chances of being marked as SPAM, protects your domain from phishing or other fraudulent activity, and overall, aligns with best practices recommendations.







Permissions Updates

Projects and Time and Expenses



These permissions are only for customers that have the embedded version of Sage Intelligent Time enabled.

- My timesheets: List, View, Add, Edit, Delete
 Previously, these permissions affected the My timesheets feature only. Now, these permissions affect the My timesheets and My time clocks features.
- Staff timesheets: List, View, Add, Edit, Delete
 Previously, these permissions affected the Staff timesheets feature only. Now, these permissions affect the Staff timesheets, Staff time clocks, and Rate cards features.





Permissions – New are automatically off by default

Accounts Payable

- Deferred adjustments: List, View, Add, Edit, Delete
 Allows you to enable <u>Deferred adjustments</u> and create Deferred adjustments templates.
- Reports, Deferred adjustments forecast report: Run Allows you to run <u>Deferred adjustments</u> forecast reports.

Accounts Receivable

- Deferred adjustments: List, View, Add, Edit, Delete
 Allows you to enable <u>Deferred adjustments</u> and create Deferred adjustments templates
- Reports, Deferred adjustments forecast report: Run Allows you to run <u>Deferred adjustments</u> forecast reports.





Permissions – New are automatically off by default

General Ledger

- Variance analysis: Run
 Allows you to run Sage Copilot Variance Analysis.
- GL regularization account reclassification report: Run
 Allows you to run the GL regularization account reclassification report.

Order Entry

- Revenue transaction entries: List, Edit, Post, Delete
 Allows you to <u>recognize external revenue</u>.
- Bulk action runs: List, View
 Enables you to view bulk actions associated with recognizing external revenue.

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Applications

Q Search

Intacct product updates



Coming Soon - 2025 Release 1

Our latest release offers features that prioritize automation, efficiency, and compliance.

- Streamline your Purchasing process with AP Automation.
- Simplify your approval process with vendor-based approval rules.
- Assign approval responsibilities for bills based on the vendor.

And so much more. Read the release notes



Get ready for 1099s

This overview will guide you through the 1099 preparation process, helping you meet all requirements and avoid mistakes.



Help & Support

- Help Center
- Release notes
- Customer support



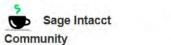
Learning

- New user help
- On-demand Fundamentals training
- Video library



Are you stuck? Try self service!

Try these self-service resources available to all users for troubleshooting Intacct questions.

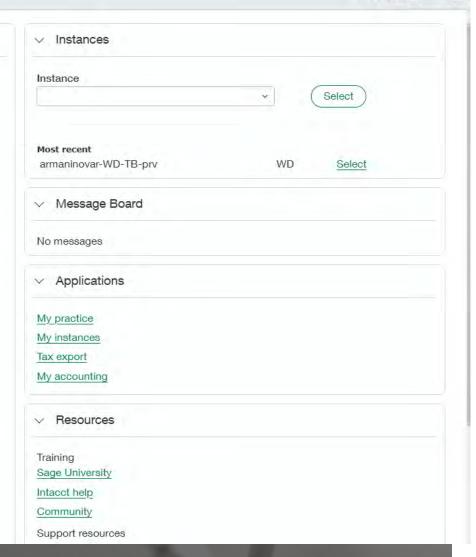


- Community
- User enrichment workshops
- Customer meetups



Member Masterclass

- Season 5: Innovating for impact
- . Season 4: Thriving in a changing world
- Season 3: Building business resilience





Armanino Led Intacct Virtual Classes



Whether you have new employees that need to get up to speed quickly or simply need to learn more about the features and functionality of Sage Intacct, check out our Armanino Academy!









Thank you for attending Additional Questions?

Reach out to us!

Sean DeMuro

Sean.DeMuro@armanino.com

Sam Narlock

Sam.Narlock@armanino.com



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