

September 19, 2024

Benefits of Upgrading Entry-Level Accounting Systems to Sage Intacct and Routable



MEET

Our Presenters



Lindy Antonelli

Partner, Armanino Advisory LLC



John Scrofano

COO, Routable



Brandt Kucharski

CAO, Ethos
Former CAO, Grubhub

Armanino and Routable Overview

ARMANINO

Firm Overview

Count on Armanino to think strategically and provide sound insights that lead to positive action. We address not only your compliance issues, but your underlying business challenges.

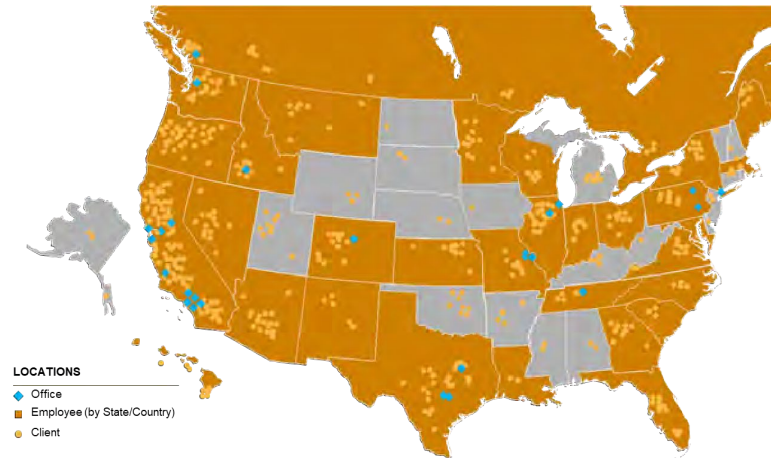
Purpose

To be the **most innovative** and **entrepreneurial firm** that makes a **positive impact** on the lives of **our clients, people and our communities.**

Snapshot

2500+ Employees
 Team Members in 23 States
 18th Largest CPA & Consulting
 Largest Niche: Technology

Locations



- CALIFORNIA**
 - San Ramon
 - San Jose
 - San Francisco
 - Los Angeles (2)
 - Irvine
 - El Segundo
 - Woodland Hills
 - San Luis Obispo
 - Torrance
- TEXAS**
 - Austin (2)
 - Dallas
- ILLINOIS**
 - Chicago
 - Naperville
- MISSOURI**
 - St. Louis
 - St. Charles
- PENNSYLVANIA**
 - Philadelphia
 - Scranton
- WASHINGTON**
 - Bellevue
- COLORADO**
 - Denver
- IDAHO**
 - Boise
- NEW YORK**
 - New York City
- CANADA**
 - Vancouver
- TENNESSEE**
 - Nashville

AFFILIATE COMPANY



RECOGNITION & AWARDS





AWARD WINNER

Armanino Achieves Sage *Platinum* Partner Status

This prestigious accolade serves as a testament to our continued dedication to innovation and market leadership.

Sage Platinum Partner
Club Winner
FY23

AP Automation, solved.

AP Automation

Time-saving tools for data entry, bill approvals, and reconciliation

Payments

Send payments to vendors worldwide while saving up to 50% on transaction fees

Vendor Management

Custom-branded onboarding and secure storage of all vendor tax information



Compliance and controls without the work

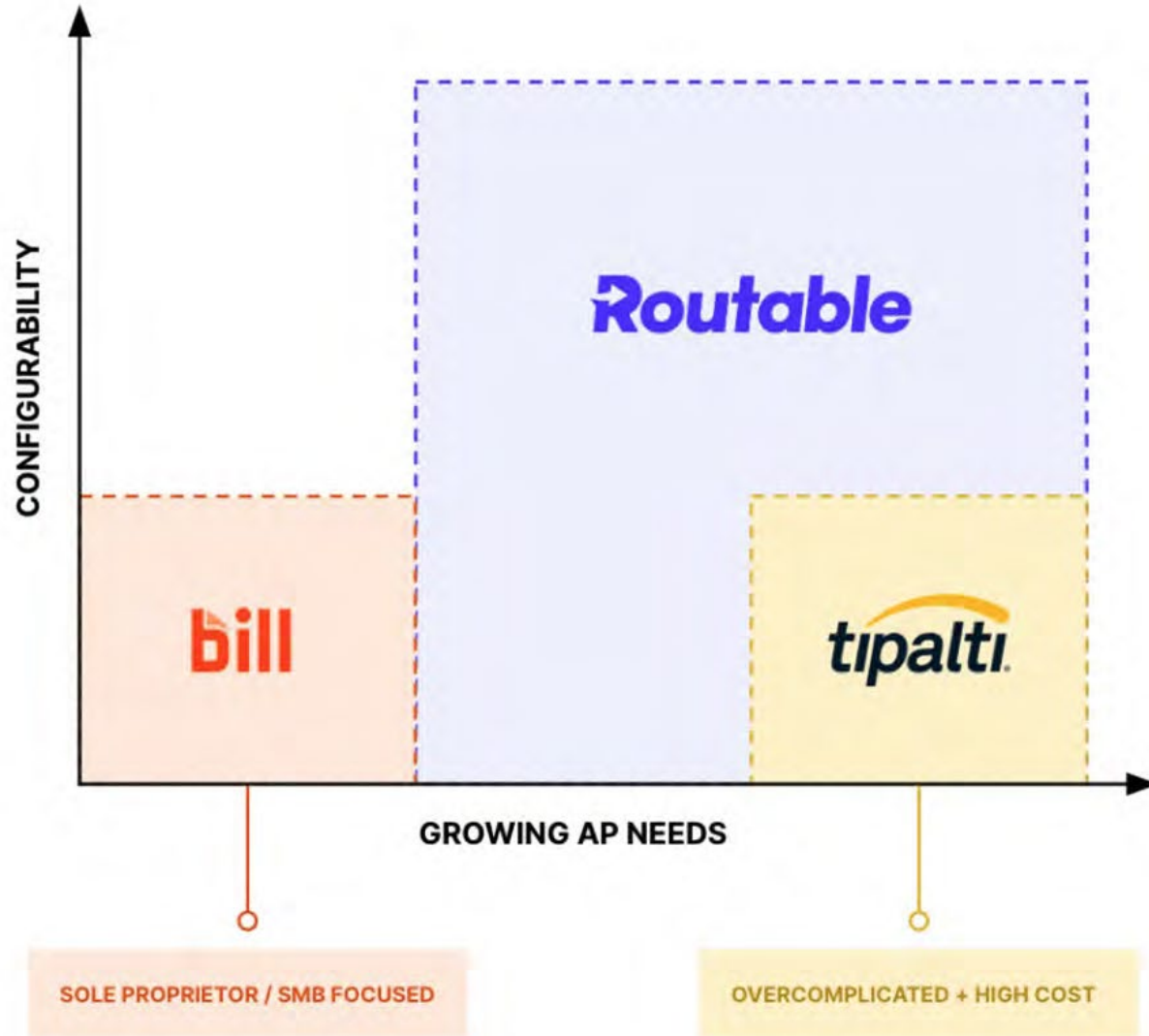
Built in controls and audit trails, plus validate vendor tax info and monitor against 6000+ watchlists

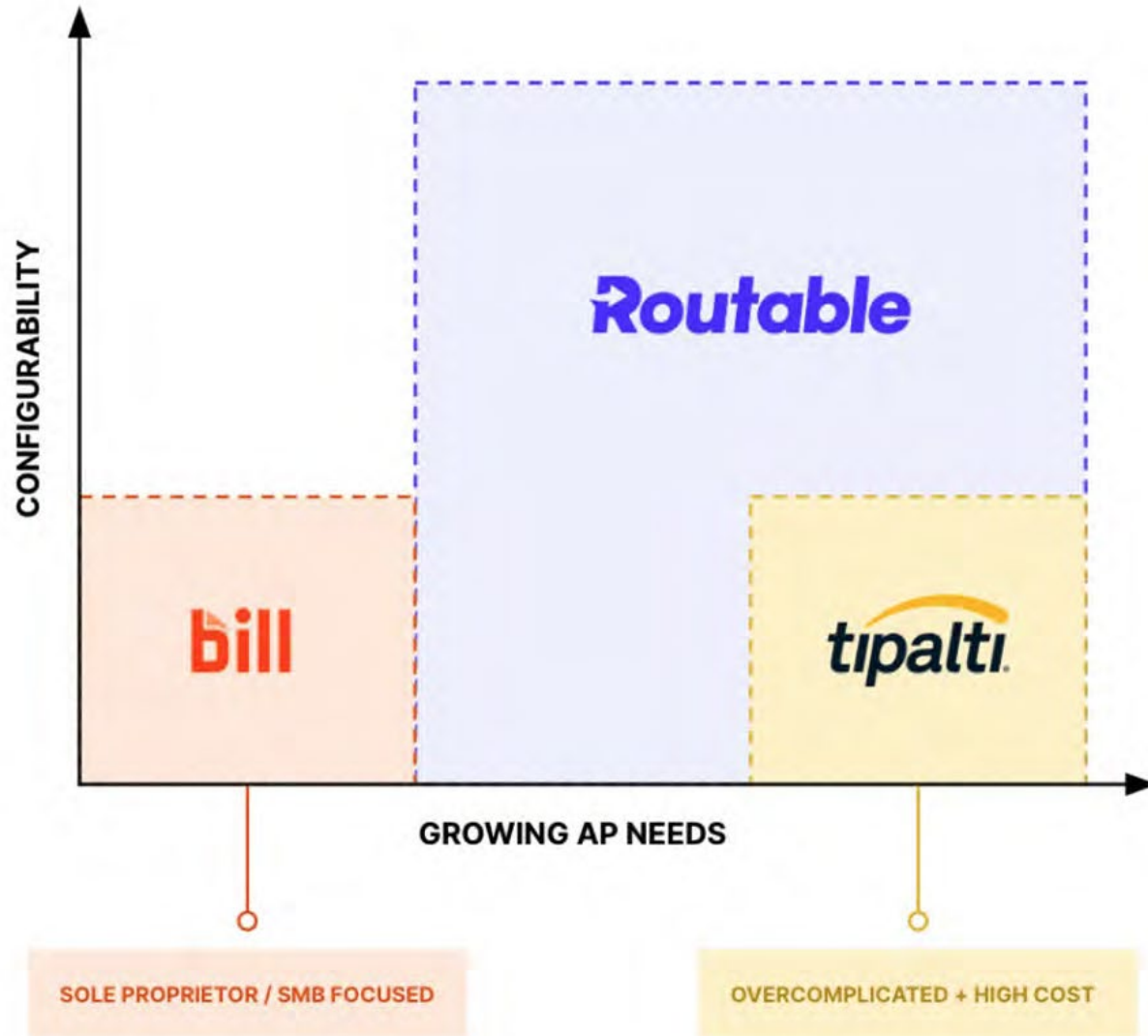
We work the way you work

Completely configurable for your needs while eliminating 80% of manual work

Deliver faster payments for less

Pay hundreds, thousands, or hundreds of thousands of vendors around the world 2X fast and for 30% less compared to competitors





100+ Bills per month



Sync errors



Approval rules and needs are complex



Expensive, slow international payments



Multi-entity



Switching from QBO to Sage Intacct



Difficulty onboarding and managing vendors

Signs it's time to graduate from entry-level systems



OUTGROWING ENTRY LEVEL SYSTEMS

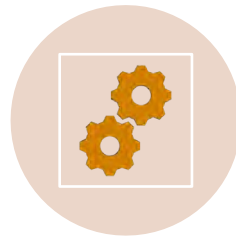
5 Signs of Graduation



DATA SILOS



MANUAL
PROCESSING



FUNCTIONALITY
GAPS



RELIANCE ON
EXCEL



LONG MONTH-END
CLOSE

Possible *(Re)Defined*™

Additional questions? Reach out to us at:

Experts@armanino.com

info@routable.com

Armanino Operates in an Alternative Practice Structure:

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